

COVER STORY

Growing to Serve You Better: Meet the Team

Two accomplished escrow officers join Monument Title this fall, and a veteran officer opens his book to new clients.



Kim Richards

ESCROW OFFICER



Missy Saxton

ESCROW OFFICER



Devyn Reed

ESCROW OFFICER

Monument Title is continuing to expand its elite escrow operations with the addition of two highly accomplished professionals to its roster, while veteran officer Devyn Reed remains ready to welcome new clients into the fold. Together, this lineup provides an exceptional depth of experience and a shared passion for helping clients achieve successful real estate closings.

New Additions to the Monument Title Team

Kim Richards joins the company as a seasoned Escrow Officer bringing more than three decades of real estate industry experience. Having started her career in title and escrow in 1992, Kim has built a comprehensive skillset that includes roles as a national escrow trainer and managing high-stakes commercial escrows nationwide. Because she also holds a dual title license, Kim brings an added layer of technical expertise to the closing table, allowing her to easily navigate complex title issues and clear potential roadblocks before they delay a transaction. Known for making closing day a joyful milestone, Kim takes immense pride in guiding clients seamlessly across the finish line.

Also joining the team is Missy Saxton, a Licensed Escrow Officer with 15 years of dedicated industry experience. Missy's impressive track record spans multiple roles, including serving

as a Branch Operations Manager, Licensed Escrow Officer, and Sales Representative. A lifelong Utah resident who grew up in Cottonwood Heights, Missy is known for her leadership and stellar relationship-building capabilities. Her escrow philosophy centers on clear communication, meticulous attention to detail, and a commitment to ensuring every buyer, seller, agent, and lender feels completely taken care of from contract to keys.

Established Expertise Ready for New Clients

Working alongside Monument's newest team members is Devyn Reed, an established and trusted partner at the firm who has been facilitating real estate transactions since 2010. With over a decade of hands-on escrow experience, Devyn understands the intricate nuances of the closing process, from the initial earnest money deposit through final disbursement. Devyn's absolute priority is protecting his clients' financial interests and delivering peace of mind. He is currently actively accepting new clients, ensuring that incoming buyers and sellers receive top-tier, personalized customer service.

Whether you are looking to partner with a fresh face armed with decades of national knowledge, or a tried-and-true Monument staple, the entire escrow team is excited to build new relationships and ensure your next real estate closing is smooth, secure, and stress-free.

CE Classes, Brought To Your Office

Need continuing education credit for your team? We're happy to bring any of these three classes on-site — just let us know a date that works and we'll take care of the rest.

2 CE CREDITS

Title Basics

Taught by **Kim Richards**

A grounding in how a title commitment comes together, what examiners are actually looking for, and where files most often get held up before closing.

1 CE CREDIT

AI Agents for Real Estate

Taught by **Nick Motzkus**

A hands-on tour of AI tools worth adding to your workflow, from research and writing to marketing — practical picks, no hype required.

1 CE CREDIT

Short Sales

Taught by **Limhi Meneses**

A practical walkthrough of how a short sale actually moves through escrow — lender approval timelines, the paperwork to expect, and how to keep a distressed deal on track to close.

Ready to get a class on the calendar for your office? Any of the three can be taught on-site — just pick a date that works and we'll handle the rest.

CALL MONUMENT TITLE
(801) 676-1076

Around Utah This September

A few of the best ways to spend the rest of the month, wherever you're closing.

SEP 9–12 Brigham City Peach Days

BRIGHAM CITY

Utah's oldest continuously running community celebration — parade, live music, and a car & motorcycle show downtown.

SEP 10–20 Utah State Fair

UTAH STATE FAIRPARK, SALT LAKE CITY

Eleven days of rides, rodeo, livestock, live entertainment, and fair food, marking the fair's 170th year.

SEP 11–13 Salt Lake City Greek Festival

HOLY TRINITY CATHEDRAL, SALT LAKE CITY

Fifty years of gyros, baklava, live music, and folk dancing in the heart of the city's historic Greek Town.

THRU SEP 18 Moab Music Festival

VARIOUS VENUES, MOAB

Jazz, chamber, and Latin music performed against the red rock canyons — the festival's final week runs through the 18th.

SEP 19 9th & 9th Street Festival

9TH SOUTH & 9TH EAST, SALT LAKE CITY

A neighborhood favorite packed into one afternoon — local art, live music, and food trucks along a closed-off street.

SEP 22 First Day of Autumn

STATEWIDE

The unofficial start to Utah's best hiking and canyon-driving season, as the mountains begin to turn.

THRU OCT Utah Shakespeare Festival

CEDAR CITY

The Tony Award-winning festival's season runs into the fall, with performances continuing several nights a week.

As always, thank you for trusting Monument Title with your clients and your closings. If there's anything we can do for your office this month — from scheduling a CE class to answering a title question on a tricky file — we're just a phone call away.

*See you around Utah,
The Monument Title Team*

MonumentTitle

Independent Title & Escrow, Serving Utah Since 2001

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